

### Pre-Solution Application

The client uses engineered LVL lumber to build many of their products used in overseas shipments. Because of the consistency and manufacturing process of LVL, it is extremely hard and dense making it very difficult to sink nails into. The client was using generic, undersized tools and poor quality 3-1/4" x .120 fasteners to build their crates and pallets. As a result, after initial assembly, builders would have to re-work each unit by manually hammering in each nail in an effort to properly countersink every fastener. In addition, the poor quality fasteners were not strong enough or large enough to be properly countersunk. Labor costs were rising.



**MAX Model CN100 Coil Nailer**

Weight: 11.6 lbs.

Load Capacity: 400 nails

Op Pressure: 70-100 psi

Nail Length: 2-1/2" - 4" WW



### The R..V. Evans' Value Added Solution

After performing a Site Needs Analysis and thorough review of the application, R..V. Evans' team of sales and service specialists tested and determined the appropriate value added solution. **The recommendation:** The MAX USA CN100 pneumatic coil nail gun and Bostitch 3-1/4" x .131 nails.

### Key Benefits of the MAX USA CN100 Nail Gun & Bostitch Nail Solution

#### MAX USA CN100 Nailer

- Most powerful tool that the industry has to offer in a coil nail variety
- Best ergonomics and size to weight ratio

#### Bostitch Fasteners

- Made of high quality steel
- Nail gauge is perfect for penetrating the ultra-dense LVL lumber and ensuring that every fastener is countersunk without the need for manual hammering.

### Measurable Savings Realized

The combination of these two solutions was ideal for this extremely tough fastening application. By offering two different product substitutions, R.V. Evans Company was able to help the client realize a true increase in productivity and a measurable reduction in labor costs per piece.



Specializing in Value Added Packaging, Fastening, & Service Solutions Since 1937