

the  
**total**  
systems  
approach  
to **packaging**



m a c h i n e s      m a t e r i a l s      s e r v i c e

s y s t e m s   a d v a n t a g e



# Machines

**Automated Packaging Systems, Inc. is the bagging industry leader, with multiple patents and a global reputation for quality.**

## Innovation

Whether a stand-alone unit, fully integrated packaging solution, or on-demand protective packaging system, every Autobag®, SidePouch® and AirPouch® machine we build is engineered for high productivity and operating efficiency. State-of-the-art technologies include our operator-friendly AutoTouch™ user interface, world-class sealing systems and control packages, DeviceNet integration, and Ethernet communications capabilities. A modular e-box, on-board diagnostics, and simple Replace-n-Repair™ components maximize uptime.



*Autobag®  
AB 180  
Print-n-Pack™  
System*

## Reliability and Uptime

Our systems set the benchmark for quality in bag packaging, with baggers that run reliably many years after installation. Our engineering is enhanced by decades of experience in serving customers of all sizes, in nearly every industry, and around the globe. Our machines undergo comprehensive testing and rigorous inspection to ensure every system is built for long life and peak performance.

## Custom Engineering and Integration

Automated Packaging Systems offers a complete line of printers, infeeds and accessories for high productivity environments. Our fully integrated bagging systems range from simple tabletop models to semi- and fully-automatic systems involving weighing, counting, conveying, kitting and printing. We also have a dedicated team of engineers that will design and manufacture custom engineered packaging systems for unique requirements.

*Autobag®  
PS 125 OneStep™  
Tabletop Bagger*



*SidePouch® FAS SPrint Revolution™*

*Autobag®  
Accu-Count® 200*



## Value

Customers who use Autobag and SidePouch machines and materials typically realize a return on investment of less than a year. In case study after case study, customers experience everything from reduction in labor costs to increased productivity and capacity, resulting in better profitability.



*AirPouch®  
Pillows and  
Bubble on  
Demand*



# Materials

**Automated Packaging Systems, Inc. was the original inventor of the pre-opened bags-on-a-roll concept more than 50 years ago. We patented our design in 1967 and named it Autobag®. Today, we have more manufacturing capacity than all of our competitors combined.**

## System-Matched, Guaranteed to Run

We manufacture our own packaging materials to rigid tolerance standards that exceed those established by the Flexible Packaging Association (FPA). Our Quality Management System processes are certified to ISO 9001:2008<sup>1</sup>.

## Largest Supply of Bag Types and Features

We maintain over 100 million bags in stock for a wide range of applications. From basic polyethylene films to high-barrier, co-extruded materials, we manufacture bags made for packaging food, medical/pharmaceutical, mail order fulfillment, mil spec, anti-static, scratch resistance and more. We also manufacture custom bags with special printing and conversion options, including reclosable zippers, resealable flaps, stand-up pouches, tamper-evident perforations, compartments, hanger holes and more.

## Void-fill and Protective Packaging

Our AirPouch Division manufactures high-quality void-fill and protective packaging materials. AirPouch EZ-Tear™ pillows and AirPouch FastWrap™ block-and-brace tubes are the only products to feature our patented EZ-Tear™ Perforations, which require 83% less effort to pull and separate than competitive brands.

AirPouch EZ-Tear pillows offer a clean alternative to paper and EPS peanut packing. AirPouch FastWrap cushioning bubbles feature our patent-pending, channel-filled design for improved product protection. FastWrap block-and-brace tubes are ideal for reducing product movement inside the box during shipping.



## Graphic Design Support

Our in-house graphics, design and imaging department assists customers in creating custom bag art for printing in up to 10 colors. Our expertise in printing on multiple materials ensures that your artwork is produced to the highest standards in the flexographic printing industry.

## EarthAware™ Biodegradable and Recycled Films

Our EarthAware™ line of bag and protective packaging products retain their durability and performance properties while promoting sustainability and producing less waste than comparable products.

*\*Biodegradable distinction not available in all states.*



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*AirPouch® EZ-Tear™ Pillows offer superior seals and puncture resistance for durability and reliable air retention*



# Services

**Automated Packaging Systems, Inc. is committed to providing our customers with world-class service. All of our representatives are factory trained for the best customer support possible.**

## Customer Service

Our Customer Service Center is staffed with highly-qualified, experienced representatives. We offer regionalized support teams dedicated to understanding each customer's unique business requirements. Each team member is equipped with ongoing technical and business skills training, and is empowered and committed to providing fast, friendly and knowledgeable customer care.

## Technical and Field Service Support

From general machine operating functions to diagnosing and correcting problems, Technical Phone Support is available to help ensure your system continues to operate at peak performance. When on-site service

is required, our team of factory-direct Field Service Engineers is the largest in the industry, and can usually respond within 24 hours.

## Spare Parts

Downtime can cost your business hundreds of dollars per hour. Maintaining an inventory of spare parts on-hand helps prevent valuable lost production time. At Automated Packaging Systems, we take standard spare parts and bundle them into convenient, ready-made kits, so you have everything you need to support on-site service and preventive maintenance requirements.

## More Services

The **Factory Service Center** offers cost-effective repair-and-return services and machine reconditioning. All work is performed by our experienced technicians using genuine Autobag and SidePouch parts.

Our **Applications Analysts** are dedicated to testing, specifying and recommending bag packaging solutions for our customers – at no charge!

**Advanced Customer Training** classes give customers the critical skills necessary to perform basic repairs, maintenance and operating functions with confidence and efficiency. On-site training is also available by request.

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# The Systems Advantage™ Program

The **Systems Advantage™ Program** is exclusively available to customers using genuine Autobag® and SidePouch® bags. Systems Advantage Members are rewarded with a variety of preferred services and incentives that reduce costs and increase profitability.

Like any good rewards program, Systems Advantage offers incentives on the items our customers use every day, and benefits grow as the business grows.

## Systems Advantage™ *Select*

### Machines

- New Machinery Discounts
- Spare Parts Incentives
- Preventive Maintenance Agreements

### Materials

- Premium Delivery Service
- Art and Graphic Design Support

### Services

- Technical Phone Support
- Priority Service Scheduling
- Factory and Field Services

## Systems Advantage™ *Plus*

### Machines

- New Machinery Discounts
- Spare Parts Incentives
- Preventive Maintenance Agreements with No-charge Extended Parts Warranty

### Materials

- Premium Delivery Service
- Art and Graphic Design Support
- Purchasing Management Reports

### Services

- Technical Phone Support
- Priority Service Scheduling
- Factory and Field Services

## Systems Advantage™ *Elite*

### Machines

- New Machinery Discounts
- Spare Parts Incentives
- Preventive Maintenance Agreements with No-charge Extended Parts and Labor Warranty
- Annual Efficiency Audit

### Materials

- Premium Delivery Service
- Art and Graphic Design Support
- Purchasing Management Reports

### Services

- Technical Phone Support
- Priority Service Scheduling
- Factory and Field Services

Ask your Automated Packaging Systems representative for details about the program that's right for your business.

Visit [www.autobag.com/systemsadvantage](http://www.autobag.com/systemsadvantage) for more information.

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## Our Commitment to Excellence

Automated Packaging Systems has designed and manufactured bag packaging systems since 1962, and is the original inventor of Autobag® bagging machines and pre-opened bags-on-a-roll. Today, we are the only company manufacturing genuine Autobag brand bags, SidePouch® specialty bags, AirPouch® void-fill and protective packaging, in-house custom engineered packaging systems, and a full line of bag packaging infeeds and accessories. With over 30,000 machines in operation around the globe, our products are recognized for providing world-class packaging performance.



## Our Commitment to Reliability

At Automated Packaging Systems, we partner with our customers, taking time to understand their key issues and requirements. Then, we deliver a highly reliable packaging solution that reduces costs and increases productivity. Plus, we back all our solutions with the industry's largest, worldwide, factory-direct service network.

The Systems Advantage™ Program combines machines, materials and services into a comprehensive program designed for superior packaging performance and maximum value. Systems Advantage Members enjoy the convenience and dependability of a single-source solution, and benefit from a variety of incentives and preferred services to optimize every aspect of their packaging operation.

## Our Commitment to Quality

Automated Packaging Systems' Quality Policy is to manufacture bagging products that meet the highest quality standards and conform to our customers' requirements. Our Quality Management System is certified to ISO 9001:2008<sup>1</sup>, meaning our customers can rely on us to provide a consistent level of quality that measures up to the world's most widely accepted management system.



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